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GO ELECTRIC

CleanBC Go Electric Rebates program Program Guide

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For any questions or suggestions,
please contact the program administrators at:



VehicleRebates@GoElectricBC.gov.bc.ca



778-486-2635

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Abbreviations

B.C. – British Columbia

ECS – Ministry of Energy and Climate Solutions

kWh – Kilowatt-hour, a unit of energy equal to one kW of power expended for one hour

MHD – Medium- and heavy-duty

MSRP – Manufacturer's suggested retail price

OEM – Original equipment manufacturer

ZEV – Zero-emission vehicle

Definitions

- **Approved sellers** are program-registered organizations that sell or lease new eligible ZEVs. They provide point-of-sale rebates to their customers, then get reimbursed.
- **Third-party leasing companies** are companies that buy vehicles and then lease them to end-users. They are separate from the approved seller that sold the vehicle and separate from the end-user using the vehicle.
- **Third-party leases** are vehicle leases made through a group besides the dealership and end-user. These groups include specialized organizations and leasing companies.
- **End-user (lessee)** is the party using the vehicle for business purposes. The sale or leasing documentation is in their name.

1.0 Program management and communications

The CleanBC Go Electric Rebates program (the program) aims to encourage and accelerate the adoption of medium- and heavy-duty (MHD) zero-emission vehicles (ZEVs) in British Columbia (B.C.) for both their environmental and economic benefits. An increase in MHD ZEV use helps shift spending on imported fuels to local electricity and hydrogen. It also stimulates jobs and economic development in the local clean technology sector while reducing emissions and lowering costs for B.C. businesses. This program used to be called the Specialty-Use Vehicle Incentive program (SUVI).

This document provides guidance for participants to navigate the program. It identifies the requirements for administration, implementation, and oversight of the program. This document will be updated to clarify program requirements and improve program effectiveness as needed. The latest version is on the Go Electric Rebates program webpage: <https://GoElectricBC.gov.bc.ca/commercial>

1.1 Program management

The Ministry of Energy and Climate Solutions (ECS) is responsible for overall program management. To meet program targets, ECS can modify any component of the program. This program modification can include vehicle types, rebate levels, or any other program aspect that ECS wishes to change. ECS staff regularly review and evaluate the program. ECS reserves the right to change or terminate the program at any time without notice.

CLEAResult Canada Inc. (CLEAResult) will administer the program on behalf of ECS.

1.2 Program communications

It is important that the program information be available to the public and other interested parties. ECS will approve all program communications before release or use.

ECS staff make ongoing updates to the program. The most up to date application forms and instructions, eligibility requirements, and program guidelines can be accessed through the Go Electric Rebates program webpage (<https://GoElectricBC.gov.bc.ca/commercial>).

Questions about eligibility requirements and application processing can be emailed to CLEAResult at: VehicleRebates@GoElectricBC.gov.bc.ca.

Questions about the design of the program can be emailed to ECS at: ZEVprograms@gov.bc.ca

2.0 Program description and applicants

The program is designed to support the adoption of MHD ZEVs by B.C. organizations. The vehicle rebate is applied at the point-of-sale by an approved seller.

CLEAResult reimburses approved sellers once the vehicle has been purchased and delivered. Only approved sellers are eligible to provide a point-of-sale rebate. Section 5.1 includes more information on approved sellers.

The program is for new MHD ZEVs only with some restrictions as determined by ECS. Drivetrain conversions (converting an existing internal combustion engine vehicle to ZEV) are not eligible under the program. All applications to the program are subject to the availability of program funds.

2.1 Eligible applicants (buyers)

The vehicle buyer or lessee must be a B.C. based or affiliated business,

Indigenous or local government, or non-profit.

To qualify, all eligible organizations must be licensed to operate in B.C. and have been in operation for at least two years before the date of application. Exceptions may be granted on a case-by-case basis with written approval from the program administrator.

Buyers and sellers need a valid Business BCeID or must provide a copy of a valid business license issued in B.C., if applicable. They may need to submit additional documentation or proof when applying.

Federal crown corporations, federal government agencies, and any entities owned or controlled by the Government of Canada, unless otherwise stated, are not eligible for this program.

2.1.1 Applicant type definitions

Local government

A public sector organization established under provincial legislation that provides local governance within a defined geographic boundary. This includes:

- Municipalities
- Regional districts
- Governing bodies established under the:
 - Local Government Act
 - Community Charter
 - Other equivalent B.C. legislation
- School districts

Indigenous Organization

The term “Indigenous” is understood to include Inuit, Métis, First Nations, or any combination thereof. Indigenous organizations include:

- Indigenous communities

- For-profit and not-for-profit businesses and organizations that clearly demonstrate ownership and controlling interests by Indigenous groups.
- First Nations (bands or councils under the Indian Act)
- Tribal councils
- Inuit organizations

If the applicant organization is listed in Indigenous Services Canada's Indigenous Business Directory or Crown-Indigenous Relations and Northern Affairs Canada's First Nation Profile, the applicant can provide a link to their listing to demonstrate eligibility for this funding program. Alternatively, applicants may provide a letter from an Indigenous governing body on official letterhead or proof of registration with the Canadian Council for Indigenous Business.

Non-profit

A legal organization that operates for purposes other than making money. This includes registered charities and non-profits incorporated under federal or provincial law.

3.0 Program criteria

3.1 Development of the eligible vehicle list

Vehicle manufacturers can apply to have their ZEVs considered for the program. MHD ZEVs approved for the previous version of the program remain eligible. For new vehicle eligibility, the manufacturer must submit the manufacturer vehicle eligibility form, including OEM information, vehicle information, and supporting documentation. The vehicle will be added to the eligible vehicle list if it meets all eligibility requirements. The eligible vehicle list is on the Go Electric BC webpage. ECS reserves the right to take models off the list at any time. The eligible vehicle list will be updated as additional models are approved.

If the manufacturer does not submit a vehicle for eligibility, approved sellers may

submit an application, with attached proof that the manufacturer has authorized the seller to submit vehicle information on their behalf.

3.2 Eligible vehicles

An up-to-date list of eligible vehicles is available on the Go Electric BC webpage.

Vehicles purchased before they are on the eligible vehicle list are not eligible for a rebate.

For this program, eligible MHD ZEVs include Class 2B through Class 8, excluding pickup trucks. Organizations may need to submit their B.C. passenger transportation license when applying for shuttle buses, school buses, or motor coaches.

School buses are only eligible if there are no other provincial rebate or funding programs for this vehicle category. Table 1 lists the eligible classes of vehicles as part of this program.

Table 1 – Classes of MHD zero-emission vehicles under the program

Vehicle type	Technology	Vehicle examples
Class 2B	Battery electric / Plug-in hybrid / Hydrogen fuel cell	Utility vans, step vans
Class 3	Battery electric / Plug-in hybrid / Hydrogen fuel cell	Box trucks, delivery trucks
Class 4	Battery electric / Plug-in hybrid / Hydrogen fuel cell	Large walk-in, conventional vans, city delivery
Class 5	Battery electric / Plug-in hybrid / Hydrogen fuel cell	Large walk-in, city delivery, bucket
Class 6	Battery electric / Plug-in hybrid / Hydrogen fuel cell	Beverage, single-axle vans, rack
Class 7	Battery electric / Plug-in hybrid / Hydrogen fuel cell	Furniture, medium conventional, coach bus/shuttle
Class 8	Battery electric / Plug-in hybrid / Hydrogen fuel cell	Dump, cement, heavy conventional, sleeper, semi-truck

3.3 Vehicle eligibility criteria

Vehicles must meet the following criteria to be eligible for a rebate:

- The vehicle must be a new vehicle that:
 - Is constructed only from new parts
 - Has never been the subject of a retail sale
 - Has never been registered in B.C. or another jurisdiction
- The OEM or its authorized licensee must manufacture the vehicle. A vehicle is not eligible if it:
 - Is not new
 - Has been re-leased
 - Is the subject of a lease assumption
 - Was previously registered outside of the province
 - Is an aftermarket plug-in hybrid electric vehicle conversion
- The vehicle must be either covered by a U.S. Environmental Protection Agency (EPA) certificate or deemed to be covered by an EPA certificate in accordance with the On-Road Vehicle and Engine Emission Regulations under the Canadian Environmental Protection Act, 1999 (CEPA, 1999). It must meet all requirements outlined in Transport Canada's Motor Vehicle Safety Act and its regulations.
- The vehicle must be designed for commercial use and have a gross vehicle weight rating (GVWR) above 3,856 kg (Class 2B and higher).
- The vehicle must be battery electric, extended range electric, plug-in hybrid or hydrogen fuel cell.
 - Plug-in hybrids must exceed 50 kWh of usable battery capacity.
 - Plug-in hybrids and extended range electric vehicles will receive 50% of the rebate amount.
 - A conventional hybrid vehicle is not eligible for this program.
 - Auxiliary systems like ePTO are not included in this program.

- The vehicle must be registered in B.C. to the eligible recipient organization.
- The vehicle must remain plated, registered and insured in B.C. in the applicant's name for at least 48 months from the date of registration. The applicant must notify the Program Administrator of any change that affects this requirement. Failure to comply could result in the buyer being subject to repayment.
- The vehicle must be purchased or leased within B.C. Vehicles purchased outside B.C. are not eligible. Exceptions may be considered in specific circumstances.
- Vehicle manufacturers must disclose the vehicle MSRP. The program may include the MSRP in the vehicle eligibility list.

A demonstration vehicle may be eligible for a rebate if:

- It has never been registered or has only been registered as a demonstration vehicle ("demo plate") by the OEM or approved seller prior to being registered and plated to the eligible recipient organization.
- It has only ever been driven by dealership staff or by customers during test drives (before a potential purchase) or showcases at dealership events.
- Its mileage is less than 10,000 kilometres. If there is no proof of mileage driven, the demo vehicle is not eligible for a rebate. Exceptions to the demonstration vehicle mileage limit may be considered on a case-by-case basis.

Medium-duty passenger vehicles may be eligible upon review of a valid passenger transportation board license. The Canadian On-road Vehicle and Engine Emission Regulations define a medium-duty passenger vehicle as a vehicle that has a GVWR of less than 4,536 kg (10,000 lb.) that is designed primarily to transport people.

- A medium-duty passenger vehicle designed for commercial use is any

vehicle that:

- Is an incomplete truck without a primary load carrying device or container attached
- Has a seating capacity of more than 12 persons
- Is designed to seat more than 9 persons behind the driver

4.0 Rebate overview

This program provides point-of-sale rebates on eligible vehicles to buyers and lessees through an approved seller. Rebate amounts depend on the vehicle class purchased.

Rebate amounts will be reviewed regularly to determine if they are appropriate for the marketplace and may be adjusted as necessary based on market performance. Depending on program uptake, ECS may dedicate funds to specific use cases or vehicle categories. Table 2 lists the maximum rebate values for each vehicle class included in the program.

Table 2 – Maximum Rebate values for eligible zero-emission vehicles

Vehicle class	Rebate amount	Rebate amount with top-up
2B	\$5,000	\$6,000
3	\$30,000	\$36,000
4	\$60,000	\$72,000
5	\$60,000	\$72,000
6	\$90,000	\$108,000
7	\$90,000	\$108,000
8	\$130,000	\$156,000

Section 4.4 outlines prorated rebate amounts for lease terms that are under 48 months.

4.1 Total rebate maximum

- Any eligible business can receive up to five rebates per program year
- Any eligible Indigenous organization, local government, or non-profit can receive up to ten rebates per program year

A program year starts with its first intake on August 10 and runs to August 9 of the following year. I

4.2 Top-ups

Indigenous organizations, local governments, and non-profit organizations are eligible for rebate top-ups. These top-ups add 20% to the base rebate amount.

4.3 Rebate stacking

The stacking of funding from the program with other CleanBC programs for the same vehicles is not permitted.

Stacking of program funding with other government funding programs is permitted up to 75% of eligible project costs. Indigenous organizations, local governments, and non-profits are permitted to stack up to 100% of eligible project costs.

Funding from other sources is allowed if funding amounts do not exceed total project costs. Applicants must disclose any applications for, or receipt of, other government funding applications. Sellers are required to verify this information at the point-of-sale.

4.4 Leased vehicles

Leased vehicles are eligible for a rebate based on the lease term. The buyer needs at least a 48-month lease term to qualify for the full rebate amount. Rebates for shorter lease terms will be prorated accordingly. Table 3 outlines

the prorated lease amounts.

Table 3 –Prorated rebate values for lease terms

Vehicle class	12-month lease		24-month lease		36-month lease		48-month lease	
	Base	With Top-up	Base	With Top-up	Base	With Top-up	Base	With Top-up
2B	\$1,250	\$1,500	\$2,500	\$3,000	\$3,750	\$4,500	\$5,000	\$6,000
3	\$7,500	\$9,000	\$15,000	\$18,000	\$22,500	\$27,000	\$30,000	\$36,000
4	\$15,000	\$18,000	\$30,000	\$36,000	\$45,000	\$54,000	\$60,000	\$72,000
5	\$15,000	\$18,000	\$30,000	\$36,000	\$45,000	\$54,000	\$60,000	\$72,000
6	\$22,500	\$27,000	\$45,000	\$54,000	\$67,500	\$81,000	\$90,000	\$108,000
7	\$22,500	\$27,000	\$45,000	\$54,000	\$67,500	\$81,000	\$90,000	\$108,000
8	\$32,500	\$39,000	\$65,000	\$78,000	\$97,500	\$117,000	\$130,000	\$156,000

If the lease is terminated early, the rebate recipient must notify the program administrators at VehicleRebates@GoElectricBC.gov.bc.ca and within 30 days repay the difference between the rebate amount received and the rebate amount corresponding to the actual lease term.

4.4.1 Leasing through an approved seller

Option 1: Approved seller arranges the lease

The customer buys their vehicle through an approved seller. The approved seller arranges the lease, either through its own in-house leasing or through a third-party leasing company. The approved seller builds the point-of-sale rebate into the lease, lowering the customer's monthly payments and reflecting the entire value of the rebate in the lease documentation.

The approved seller applies for the rebate and is the entity receiving the reimbursement once the application is approved.

The leasing company does not apply for or receive the rebate — it only provides the

financing.

The vehicle counts toward the customer's annual vehicle limit.

The approved seller must:

- Apply for rebate pre-approval with accurate information.
- Confirm that the vehicle and lease are eligible.
- Keep records showing that the rebate was passed on through the leasing company's financing (if a third-party leasing company is used).

Option 2: A leasing company or specialized organization is the approved seller

The customer works directly with a leasing company or specialized organization, instead of a dealership/OEM. This organization is the approved seller once it has applied and been approved by the program. This organization sources the new vehicle and sets up the lease with the customer.

The approved seller applies for the rebate and is the entity receiving the reimbursement once the application is approved.

This point-of-sale rebate lowers the customer's lease payments, reflecting the entire value of the rebate in the lease documentation.

The vehicle counts toward the customer's annual vehicle limit.

The approved seller must:

- Confirm that the vehicle and lease are eligible.
- Apply for rebate pre-approval with accurate information.

The lease term must be visible on the lease agreement submitted to the program.

Note: OEM affiliates, dealerships, leasing companies, and other specialized organizations can apply for a rebate and receive a vehicle in their own name, even if they plan to lease that vehicle to a customer afterward. In this case, the organization is treated as the applicant. The vehicle counts toward their annual limit, and they must

meet all program rules and requirements as the applicant — including the standard lease-term rules if they finance the vehicle as a lease themselves.

5.0 Application process

Rebates are administered through program intake periods. Each rebate application intake remains open for four months:

- There is no waitlist. Any unused funds from one intake will carry forward to the next
- Applications are assessed on a first-come, first-served basis within each intake
- There is a 60% cap per vehicle class per intake period. If reserved funds reach 60% of the total intake period funding in any given class, reservations for that class will be closed until the next intake period opens.
- Applications are subject to available funding
- Rebate funds are not reserved until the applicant submits a completed application and receives a confirmation email
- Incomplete applications will be returned to the applicant for completion

5.1 Seller pre-approval

To become an approved seller that is authorized to provide point-of-sale rebates, dealers, OEMs or lessors must:

1. Obtain a Business BCeID or use an existing Business BCeID to access the application form
2. Complete the seller eligibility form on the program webpage and provide all required supporting documentation including a current GST number

Program administrators verify the submission and may request additional documentation to prove that the seller is approved to sell or lease vehicles in B.C.

Application instructions and documentation requirements can be found on the Go Electric BC program webpage. Approved sellers can access seller resources through the password-protected webpage on the program webpage.

5.2 Buyer pre-approval

Buyer eligibility is confirmed in advance and rebate funds are reserved upon approval. To apply for eligibility and reserve funds, a buyer must:

1. Obtain a Business BCeID or use an existing Business BCeID to access the application form
2. Complete the buyer pre-approval form on the program webpage and provide any required supporting documentation
 - a. Pre-approval includes the selection of a vehicle class and confirmation of whether the buyer is eligible for a rebate top-up.

Once approved, the buyer has two months to choose and order a vehicle through an approved seller. The buyer must choose a vehicle in vehicle weight class that was approved on their pre-approval form. If a buyer wishes to purchase a vehicle in a different weight class, they will need to notify the program administrators and submit a new buyer pre-approval form.

Reasonable extension requests may be considered on a case-by-case basis with written approval from the program administrators before the two-month reservation period is up. The program reserves the right to include an application fee in the future.

The rebate amount confirmed during this stage represents the maximum rebate reserved for this application. Buyers must report to the program administrators any changes to the vehicle class or fuel type before finalizing the purchase order or lease agreement with the seller. Such changes may affect the vehicle's rebate eligibility and

the rebate amount reserved under this application. If the changes are accepted, a new confirmation email detailing the updated total approved rebate amount will then be issued.

Buyers are not eligible to receive a rebate exceeding the amount reserved and confirmed at this stage.

5.3 Vehicle rebate pre-approval

Within the buyer's two-month fund reservation period, approved sellers must submit the vehicle rebate pre-approval form along with a vehicle purchase order or signed lease agreement and other required documentation. This form is only available on the password-protected seller resources section of the program webpage. If extensions are required to complete the vehicle rebate pre-approval form and the vehicle order, requests must be made by email to the program administrators before the two-month fund reservation period is up. Extensions may be granted on a case-by-case basis.

To be eligible for a rebate, the purchase order, sales agreement, lease agreement, or other binding purchase commitment must be signed by both the buyer and seller on or after the start date of the most recent intake period. Vehicles ordered prior to the start date of the most recent intake period are not eligible for Program funding. Exceptions may be provided on a case-by-case basis with written approval from the program administrators.

Once approved, funds are reserved for an additional 12-months to allow for vehicle delivery.

The rebate amount confirmed at this stage represents the maximum rebate reserved for the specified vehicle. The seller, acting on behalf of the buyer, must report any changes to the stacking information to the program administrators, including the receipt of additional funding from other government sources, or any reduction in the

lease term. A new confirmation email detailing the updated total approved rebate amount will then be issued.

The buyer will not be eligible to receive a rebate that exceeds the amount reserved and confirmed during this stage and the seller will not be reimbursed for a rebate that exceeds the amount confirmed during this stage.

5.4 Rebate Reimbursement

The vehicle must be delivered within twelve months of rebate pre-approval. A six-month extension in cases of extenuating circumstances may be granted. Extension requests must be sent by email to VehicleRebates@GoElectricBC.gov.bc.ca before the twelve months is up.

Extensions will not be granted for delays related to vehicles that were not available for sale in British Columbia at the time the rebate was pre-approved.

After the vehicle is delivered and the buyer has completed their purchase or lease of the vehicle, with the point-of-sale rebate applied, the approved seller must submit the rebate reimbursement form with all required documentation.

Approved sellers have 45 days to submit the rebate reimbursement form once the vehicle is delivered. Extensions may be granted on a case-by-case basis with written approval from the program administrators before the 45 days is up.

Required documentation includes:

- Acknowledgement of received rebate form signed by the buyer
 - Vehicle registration in the name of the buyer
 - i. The vehicle buyer or lessee has 14 days from receiving the vehicle to provide the approved seller with a copy of the vehicle registration.
- The program reserves the right to claw back the rebate from the vehicle buyer if they do not provide vehicle registration.

- Vehicle insurance in the name of the buyer
- Finalized sales or lease documentation
 - i. A completed bill of sale or signed lease agreement must identify the point-of-sale rebate as “CleanBC Go Electric Rebates program”.
- Direct deposit form and void cheque/banking statement

Note: The rebate reimbursement form, acknowledgement of received rebate form, and direct deposit form are only available on the password-protected seller resources page via the Go Electric BC webpage.

Rebate reimbursement will only be issued once all required documentation has been received and verified.

5.5 Rebate reimbursement processing

If approved, an approval email will be sent to the approved seller to start the reimbursement process.

Ineligible applications will not be processed.

If the program is changed or terminated and there are sufficient funds remaining, any complete and eligible application received before the change or termination will be administered according to the program requirements in effect on the date the application was submitted.

6.0 Program results and data sharing

The program includes opportunities for data collection and reporting. Buyers and sellers agree to participate in program experience collection and product usage experience collection. This may include a survey after the vehicle is received and another survey after 6 months of using the vehicle.

Buyers can opt into providing telematics data to the program if they wish to

contribute to ongoing data analysis and research by ECS that may inform future programs and policy. If they choose to provide telematics data, the program has the right to use the data.

Applicants who provide false or misleading information may be barred from future program participation and face additional penalties.



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